ORIGINAL

ANN BAVENDER'
ANNE GOODWIN CRUMP'
VINCENT J. CURTIS, JR.
PAUL J. FELDMAN'
ERIC FISHMAN'
RICHARD HILDRETH
EDWARD W. HUMMERS, JR.
FRANK R. JAZZO
CHARLES H. KENNEDY'
KATHRYN A. KLEMAN
BARRY LAMBERGMAN
PATRICIA A. MAHONEY
M. VERONICA PASTOR'
GEORGE PETRUTSAS
LEGNARD R. RAISH
JAMES P. RILEY
MARVIN ROSENBERG
KATHLEEN VICTORY'
HOWARD M. WEISS

*NOT ADMITTED IN VIRGINIA

FLETCHER, HEALD & HILDRETH, P.L.C.

ATTORNEYS AT LAW

11th FLOOR, 1300 NORTH 17th STREET
ROSSLYN, VIRGINIA DESCRET FILE COPY ORIGINAL

(703) 812-0400

TELECOPIER (703) 812-0486

INTERNET
HILDRETHEATTMAIL.COM

RECEIVED

NOV 2 3 1994

1994 WRITER'S NUMBER

(703) 812· 0415

ROBERT L. HEALD

(1956-1983)

PAUL D.P. SPEARMAN

(1936-1962)

FRANK ROBERSON

(1936-1961)

RETIRED

RUSSELL ROWELL EDWARD F. KENEHAN

FRANK U. FLETCHER

OF COUNSEL

EDWARD A. CAINE*

FEDERAL COMMUNICATIONS COMMISSION OFFICE OF SECRETARY

November 23, 1994

EX PARTE OR LATE FILED

Mr. William F. Caton Acting Secretary Federal Communications Commission 1919 M Street, N.W., Room 222 Washington, D.C. 20554

RE: Ex Parte Presentation - MM Docket No. 92-265

Dear Mr. Caton:

On this date, Marvin Rosenberg and Patricia A. Mahoney, representing United States Satellite Broadcasting Company, Inc. ("USSB"), made an oral <u>ex parte</u> presentation to Jill Luckett of Commissioner Chong's office.

The purpose of the presentation was to support USSB's "Opposition to Petition for Reconsideration of the National Rural Telecommunications Cooperative," submitted in MM Docket No. 92-265, filed on July 14, 1993. The discussion was limited to the status of the roll-out of DBS service and matters discussed in USSB filings in this proceeding. Also, a copy of the attached chart from the November 15, 1994 issue of DBS World was provided, together with copies of the attached letters.

USSB has participated in MM Docket 92-265 by filing Comments and Reply Comments in this proceeding.

An original and one copy of this letter and the attachments hereto are being filed. If additional copies of this filing are required, USSB will supply them immediately upon request.

No. of Copies rec'd_ List A B C D E

FLETCHER, HEALD & HILDRETH, P.L.C.

Mr. William F. Caton November 23, 1994 Page 2

Should any question arise concerning this matter, or should any additional information be necessary or desired, please communicate with this office.

Very truly yours,

FLETCHER, HEALD & HILDRETH, P.L.C.

Patricia A. Mahoney

Patricia A. Mahoney
Counsel for United States
Satellite Broadcasting
Company, Inc.

PAM:dir Enclosure

cc: Ms. Jill Luckett (w/enc.) (via hand delivery)

RECEIVED

United States Senate

WASHINGTON, DC 20510

INOV 2 3 1994

FEDERAL COMMUNICATIONS COMMUNION OFFICE OF SECRETARY

August 24, 1994

The Honorable Reed E. Hundt Chairman Federal Communications Commission 1919 M Street, NW Washington, DC 20554

Dear Chairman Hundt:

We are aware of the letter sent to you on June 15, 1994 by several Members of Congress, addressing Section 19, the program access provision, of the Cable Act of 1992. We believe that letter fundamentally misstates the goal of Section 19, which was intended only to address exclusive practices by cable operators. Non-cable operations, such as direct broadcast satellite (DBS) are not covered by Section 19.

As the title of the Cable Act clearly indicates, the legislation specifically was designed to address the problems suffered by the public as a result of cable's monopolistic practices. Many of our constituents complained about cable operator's abuses of their power.

A key provision of the Act is Section 19, which addresses cable programming practices. It precludes cable operators from entering into exclusive contracts with vertically integrated cable programmers in areas not served by cable. It permits exclusive contracts in areas served by cable, if the FCC determines that such contracts are in the public interest. We submit, however, that a search of the entire Cable Act and its legislative history will confirm that only program contracts involving cable operators were intended to fall within the province of Section 19 and the Act as a whole.

Moreover, a fundamental purpose intended to be served by Section 19 is the promotion of technologies that can compete with cable operations. In this regard, competitive exclusivity in DBS operations is essential if a non-cable operator with a small number of channels is to be able to compete with another operator offering more, but different channels. Denying competitive exclusivity could have the perverse effect of creating a monopoly within DBS by limiting an operator's ability to grow, compete with cable, and offer unique services to the customer.

We believe the Commission's initial conclusions on programming exclusivity -- that Section 19 applies only to cable operators -- were correct, and the rules adopted by the FCC thus properly implement Section 19. We understand the Attorneys General of 45 states and the District of Columbia, the U.S. Department of Justice, and Judge John Sprizzo, U.S. District Court, Southern District of New York, all agree that the Cable Act of 1992 does not prohibit exclusive contracts by DBS providers and programmers.

We have attached material which provides graphic illustration of the fact that the FCC's present rules will make extensive programming available to DBS customers.

We appreciate your consideration of our views.

Sincerely,

Bob Packwood

Bob Packwood U.S. Senate

van Coats

U.S. Senate

DSSTM (Digital Satellite System)

DirecTv Programming

Basic Channels A&E

Black Entertainment

Television

Cartoon Network

Country Music Television Encore 4/Tweens

CNN

CNN International

CNBC

Court TV

C-Span C-Span 2

Discovery

E

ESPN

Family Channel Headline News

The Learning Channel

Much Music SCI-FI Channel

Shopping

Travel Channel

The Weather Channel

TBS-Superstation

The Nashville Network

Turner Classic Movies

TNT

USA Network

Premium Channels

The Disney Channel East/West

Encore

Encore 2/Love Stories

Encore 3/Western

Encore 5/Mystery

Encore 6/Action Encore 7/True Stories & Drama Universal Pictures

Playboy Channel

Pay-Per-View Movies

Approximately 40+ Channels with current hit films from:

Paramount Pictures Columbia Pictures

Sony Pictures Classics

TriStar Pictures .

Turner MGM Film Library

Touchstone Pictures Hollywood Pictures Walt Disney Pictures

Warner Bros Miramax Films Pay-Per-View Snorts

Up to 40 channels with events expected from all major sports leagues

Special Interest Golf Channel

CBC Newsworld International Physicians Television Network

Bloomberg Direct Financial Music Choice (Digital Audio)

TRIO

Movie Preview Channel **Sports Preview Channel** Consumer Information

^{*}List includes all DirecTy programming announced as of June 28, 1994

DSSTM (Digital Satellite System)

USSB Programming

Basic Channels (6)

Lifetime
Nickelodeon/Nick at Nite
MTV
VH-1
Comedy Central

Comedy Central All News Channel

Premium Channels (14)

HBO East/West HBO 2 East/West

HBO3

Showtime East/West

Showtime 2

The Movie Channel East/West

Cinemax East/West

Cinemax 2

FLIX

^{*}Includes all channels with which USSB will start. Expected future compression improvements should allow for additional channels/scrvices. Current plans include public service, free advertiser supported services and special interest programming

Congress of the United States

House of Representatives

Washington, DC 20515

August 24, 1994

The Honorable Reed E. Hundt Chairman Federal Communications Commission 1919 M Street, NW Washington, DC 20554

Dear Chairman Hundt:

We are aware of the letter sent to you on June 15, 1994 by several Members of Congress, addressing Section 19, the program access provision, of the Cable Act of 1992. We believe that letter fundamentally misstates the goal of Section 19, which was intended only to address exclusive practices by cable operators. Non-cable operations, such as direct broadcast satellite (DBS) are not covered by Section 19.

As the title of the Cable Act clearly indicates, the legislation specifically was designed to address the problems suffered by the public as a result of cable's monopolistic practices. Many of our constituents complained about cable operator's abuses of their power.

A key provision of the Act is Section 19, which addresses cable programming practices. It precludes cable operators from entering into exclusive contracts with vertically integrated cable programmers in areas not served by cable, if the FCC determines that such contracts are in the public interest. We submit, however, that a search of the entire Cable Act and its legislative history will confirm that only program contracts involving cable operators were intended to fall within the province of Section 19 and the Act as a whole.

Moreover, a fundamental purpose intended to be served by Section 19 is the promotion of technologies that can compete with cable operations. In this regard, competitive exclusivity in DBS operations is essential if a non-cable operator with a small number of channels is to be able to compete with another operator offering more, but different channels. Denying competitive exclusivity could have the perverse effect of creating a monopoly within DBS by limiting an operator's ability to grow, compete with cable, and offer unique services to the customer.

We believe the Commission's initial conclusions on programming exclusivity -- that Section 19 applies only to cable operators -- were correct, and the rules adopted by the FCC thus properly implement Section 19. We understand the Attorneys General of 45 states and the District of Columbia, the U.S. Department of Justice, and Judge John Sprizzo, U.S. District Court, Southern District of New York, all agree that the Cable Act of 1992 does not prohibit exclusive contracts by DBS providers and programmers.

We have attached material which provides graphic illustration of the fact that the FCC's present rules will make extensive programming available to DBS customers.

We appreciate your consideration of our views.

· Sincerely,

Harris W. Fawerl Member of Congress

Philip M. Crane Member of Congress

Steven H. Schiff Member of Congress

Carlos D. Moorhead Member of Congress Scott L. Klug Member of Congress

Cardiss Collins
Member of Congress

Jack Fields

Member of Congress

J Dennis Hastert Member of Congress

(Digital Satellite System)

DirecTv Programming

Basic Channels

A&E

Black Entertainment

Television

Cartoon Network

Country Music Television Encore 4/Tweens

CNN

CNN International

CNBC

Court TV

C-Span C-Span 2

Discovery

E!

ESPN

Family Channel Headline News

The Learning Channel

Much Music

SCI-FI Channel

Shopping

Travel Channel

The Weather Channel

TBS-Superstation

The Nashville Network

Turner Classic Movies

TNT

USA Network

Premium Channels

The Disney Channel East/West

Encore

Encore 2/Love Storics

Encore 3/Western

Encore 5/Mystery Encore 6/Action

Encore 7/True Stories & Drama Universal Pictures

Playboy Channel

Pay-Per-View Movies

Approximately 40+ Channels with current hit films from:

Paramount Pictures Columbia Pictures

Sony Pictures Classics

TriStar Pictures

Turner MGM Film Library

Touchstone Pictures Hollywood Pictures

Walt Disney Pictures Warner Bros Miramax Films

Pay-Per-View Sports

Up to 40 channels with events expected from all major sports leagues

Special Interest

Golf Channel

CBC Newsworld International Physicians Television Network

Bloomberg Direct Pinancial Music Choice (Digital Audio)

TRIO

Movie Preview Channel Sports Preview Channel

Consumer Information

^{*}List includes all DirecTv programming announced as of June 28, 1994

DSSTM (Digital Satellite System)

USSB Programming

Basic Channels (6)

Lifetime
Nickelodeon/Nick at Nite
MTV
VH-1
Comedy Central
All-News Channel

Premium Channels (14)

HBO East/West
HBO 2 East/West
HBO 3
Showtime East/West
Showtime 2
The Movie Channel East/West
Cinemax East/West
Cinemax 2
FLIX

^{*}Includes all channels with which USSB will start. Expected future compression improvements should allow for additional channels/services. Current plans include public service, free advertiser supported services and special interest programming

110 HART SENATE OFFICE BLDG. WASHINGTON, DC 20510-3102 · (202) 224-5521 IN NEW MEXICO-1-800-443-8658 TDD (202) 224-1792

United States Senate

July 6, 1994

The Honorable Reed Hundt Chairman Federal Communications Commission 1919 M Street, NW Washington, DC 20554

Dear Chairman Hundt:

I am aware of the letter sent to you on June 15, 1994 by several Members of Congress, addressing Section 19, the program access provision, of the Cable Act of 1992. I believe that letter fundamentally misstates the goal of Section 19, which was intended only to address exclusive practices by cable operators. Non-cable operations, such as direct broadcast satellite (DBS), are not covered by Section 19.

As the title of the Cable Act clearly indicates, that legislation specifically was designed to address the problems experienced by the public as a result of cable's practices.

A key provision of the Act is Section 19, which addresses cable programming practices. It precludes cable operators from entering into exclusive contracts with vertically integrated cable programmers in areas not served by cable. It permits exclusive contracts in areas served by cable if the FCC determines that such contracts are in the public interest. I submit, however, that a search of the entire Cable Act and its legislative history will confirm that only program contracts involving cable operators were intended to fall within the province of Section 19 and the Act as a whole.

Moreover, a fundamental purpose intended to be served by Section 19 is the promotion of technologies that can compete with cable operations. In this regard, competitive exclusivity in DBS operations is essential if a non-cable operator with a small number of channels is to be able to compete with another operator offering more, but different channels. Denying competitive exclusivity could have the perverse effect of creating a monopoly within DBS by limiting an operator's ability to grow, compete with cable, and offer unique services to the customer.

I believe the Commission's initial conclusions on programming exclusivity -- that Section 19 applies only to cable operators -- were correct, and that the rules adopted by the FCC thus properly

Page 2

implement Section 19. I understand the Attorneys General of 45 states and the District of Columbia, the U.S. Department of Justice, and Judge John Sprizzo, U.S. District Court, Southern District of New York, all agree that the Cable Act of 1992 does not prohibit exclusive contracts by DBS providers and programmers.

I appreciate your consideration of these views.

Sincerely,

Jeff Singaman United States Senator

JB/mss



Congress of the United States House of Representatives Washington, V.C. 20515

July 6, 1994

The Honorable Reed Hundt Chairman Federal Communications Commission 1919 M Street, NW Washington, DC 20554

Dear Commissioner Hundt:

We are aware of the letter sent to you on June 15, 1994 by several Members of Congress, addressing Section 19, the program access provision, of the Cable Act of 1992. We believe that letter fundamentally misstates the goal of Section 19, which was intended only to address exclusive practices by cable operators. Non-cable operations, such as direct broadcast satellite (DBS) are not covered by Section 19.

As the title of the Cable Act clearly indicates, the legislation specifically was designed to address the problems suffered by the public as a result of cable's monopolistic practices. Many of our constituents complained about cable operator's abuses of their power.

A key provision of the Act is Section 19, which addresses cable programming practices. It precludes cable operators from entering into exclusive contracts with vertically integrated cable programmers in areas not served by cable. It permits exclusive contracts in areas served by cable, if the FCC determines that such contracts are in the public interest. We submit, however, that a search of the entire Cable Act and its legislative history will confirm that only program contracts involving cable operators were intended to fall within the province of Section 19 and the Act as a whole.

Moreover, a fundamental purpose intended to be served by Section 19 is the promotion of technologies that can compete with cable operations. In this regard, competitive exclusivity in DBS operations is essential if a non-cable operator with a small number of channels is to be able to compete with another operator offering more, but different channels. Denying competitive exclusivity could have the perverse effect of creating a monopoly within DBS by limiting an operator's ability to grow, compete with cable, and offer unique services to the customer.

We believe the Commission's initial conclusions on programming exclusivity -- that Section 19 applies only to cable operators -- were correct, and the rules adopted by the FCC thus properly implement Section 19. We understand the Attorneys General of 45 states and the District of Columbia, the U.S. Department of Justice, and Judge John Sprizzo, U.S. District Court, Southern District of New York, all agree that the Cable Act of 1992 does not prohibit exclusive contracts by DBS providers and programmers.

We have attached material which provides graphic illustration of the fact that the FCC's present rules will make extensive programming available to DBS customers.

We appreciate your consideration of our views.

Pete V. Dominici

U.S. Senate

Sincerely,

Martin Olav Sabo

U.S. House of Representatives

ave Dure berger

Senate

Robert\H. Michel

U.S. House of

Representatives

ohn Edward Porter

S. House of epresentatives

Fruce F. Vento

J.S. House of Representatives

Bill Richardson

U.S. House_of Representatives

Jim Ramstad

U.S. House of Representatives

Wassenston, DC 20615-0625 (202) 225-3876

967967 98424 8424 West Jo Street Suit 600 Lot Ancides, CA 90048-4183 (213) 651-1040

Congress of the United States Pouse of Representatives Mashinaton. DC 20515-0529

GOVERNMENT OPERATIONS
PHASE AL SCHOOL
ADMINISTRATIVE ASSISTANT

ENERGY AND COMMERCE

CHARMAN, SUBCOMMITTLE OM NEATH AND THE ENVIRONMENT

HENRY A. WAXMAN 29th District, Cauponnia

August 16, 1994

The Honorable Reed Hundt Chairman Federal-Communications Commission 1919 M Street, N.W. Washington, D.C. 20554

Dear Mr. Chairman:

I am writing in support of the Federal Communications Commission's conclusion in its "First Report and Order" in MM Docket No. 92.265 regarding exclusive program contracts with noncable distributors.

To foster healthy competition in program distribution services, Section 19 of the 1992 Cable Act forbids exclusive arrangements between cable operators and vertically integrated programmers in areas not served by cable. This section of the law was drafted to address the anticompetitive practices of cable companies, and not potential exclusive agreements by noncable distributors.

Although exclusive contracts can present dangers in the marketplace, they do not automatically pose an inherent danger to diversity and competition and, in certain circumstances, can be employed positively as a guard against monopolistic practices. Without the ability to distinguish their programming from larger competitors, small rivals would not survive and consumers would suffer the effects of the resulting lack of competition. Such an outcome would directly contradict the express purposes for which the 1992 Cable Act was passed. Selectively approved exclusive contracts could mitigate this impact. If these contracts are authorized, however, great care must be taken to ensure against long-term anti-competitive effects.

Thank you for your consideration of my views on this matter. With kind regards, I am

Sincerely,

HENRY A. WAXION Member of Congress

Congress of the United States mashington, DC 20515

The Honorable Reed E. Hundt Chairman Federal Communications Commission 1919 M Street, NW Washington, DC 20554

Dear Chairman Hundt:

We are aware of the letter sent to you on June 15, 1994 by several Members of Congress, addressing Section 19, the program access provision, of the Cable Act of 1992. We believe that letter fundamentally misstates the goal of Section 19, which was intended only to address exclusive practices by cable operators. Non-cable operations, such as direct broadcast satellite (DBS) are not covered by Section 19.

As the title of the Cable Act clearly indicates, the legislation specifically was designed to address the problems suffered by the public as a result of cable's monopolistic practices. Many of our constituents complained about cable operator's abuses of their power.

A key provision of the Act is Section 19, which addresses cable programming practices. It precludes cable operators from entering into exclusive contracts with vertically integrated cable programmers in areas not served by cable. It permits exclusive contracts in areas served by cable, if the FCC determines that such contracts are in the public interest. We submit, however, that a search of the entire Cable Act and its legislative history will confirm that only program contracts involving cable operators were intended to fall within the province of Section 19 and the Act as a whole.

Moreover, a fundamental purpose intended to be served by Section 19 is the promotion of technologies that can compete with cable operations. In this regard, competitive exclusivity in DBS operations is essential if a non-cable operator with a small number of channels is to be able to compete with another operator offering more, but different channels. Denying competitive exclusivity could have the perverse effect of creating a monopoly within DBS by limiting an operator's ability to grow, compete with cable, and offer unique services to the customer.

We believe the Commission's initial conclusions on programming exclusivity -- that Section 19 applies only to cable operators -- were correct, and the rules adopted by the FCC thus properly implement Section 19. We understand the Attorneys General of 45 states and the District of Columbia, the U.S. Department of Justice, and Judge John Sprizzo, U.S. District Court, Southern District of New York, all agree that the Cable Act of 1992 does not prohibit exclusive contracts by DBS providers and programmers.

We have attached material which provides graphic illustration of the fact that the FCC's present rules will make extensive programming available to DBS customers.

We appreciate your consideration of our views.

Sincerely,

Michael G. Oxley

Member of Congress

J. Alex McMillan Member of Congress

Congress of the United States House of Representatives Washington, V.C. 20515-4305

JOHN BRYANT
STH DISTRICT, TEXAS
CHARMAN
SUCCEMBITIES ON
AGENESPRATIVE LAW AND
GOVERNMENTAL RELATIONS

September 23, 1994

COMMITTEE ON ENERGY AND COMMERCE COMMITTEE ON THE JUDICIARY COMMITTEE ON THE BUDGET

The Honorable Reed E. Hundt, Chairman Federal Communications Commission 1919 M Street, N.W. Washington, D.C. 20554

Dear Chairman Hundt:

I want to join several of my colleagues who have contacted you in support of Section 19, the program access provision of the Cable Act of 1992. I support the Federal Communications Commission's "First Report and Order" regarding exclusive program contracts with non-cable distributors.

I believe that the goal of Section 19 is to address exclusive practices by cable operators, and non-cable operations, such as direct broadcast satellite (DBS) are not covered by it.

The Cable Act was specifically designed to address the problems the cable consumer faced as a result of cable's monopolistic practices, which my constituents complained was due to the cable operators' abuses of their power.

Section 19, which addresses cable programming practices, precludes cable operators from entering into exclusive contracts with vertically integrated cable programmers in areas not served by cable. A careful review of the Cable Act and its legislative history will confirm that the measure only deals with program contracts involving cable operators.

We must keep in mind that a fundamental purpose of Section 19 is to promote technologies that can compete with cable operations. I think competitive exclusivity in DBS operations is necessary if a non-cable operator with a small number of channels is to be competitive with another program distributor offering more, but different channels. To deny competitive exclusivity to such competitive operators could have the perverse effect of creating a monopoly within DBS, by limiting a DBS operator's ability to increase his program offerings, better compete with cable, and offer unique services to the customer.

I believe the Commission's initial conclusions on programming exclusivity -- that Section 19 applies only to cable operators -- are correct, and the rules adopted by the FCC thus properly implement Section 19. I understand the Attorneys General of 45 states and the District of Columbia, the U.S. Department of Justice, and Judge John Sprizzo, U.S. District Court, Southern District of New York, all agree that the Cable Act of 1992 does not prohibit exclusive contracts by DBS providers and programmers.

I appreciate your consideration of my views, and look forward to working with you and the members of the Commission to make the most diverse programming available to the American consumer - over cable or telephone lines, or by Direct Broadcast Satellite.

Sincerely,

JOHN BRYANT/ Member of Congress

JB:bc

cc: Honorable James Quello Honorable Andrew Barrett

Honorable Rachelle Chong

Honorable Susan Ness

TOLL FREE TELEPHONE NUMBER: 1-(900) 453-8930

> DISTRICT OPPICES: 8860 MMI STREET WELLMISTILE NY 14221 (718) 824-2326

10 BAST MAIN STREET VICTOR, NY 14584 (715) 743-1000

CAPITÓL OPPICE: 1314 LONGWORTH HOUSE OPPICE SUILBING WASHINGTON, OC 505 18 (202) 221-5200



Congress of the United States Souse of Representatives

BILL PAXON

27TH DISTRICT, NEW YORK

October 10, 1994

The Honorable Reed Hundt Chairman Federal Communications Commission 1919 M Street, NW

Dear Chairman Hundt:

Washington, D.C. 20554

I am writing to you in regards to Section 19, the program access provision, of the Cable Act of 1992 and its applicability to non-cable operations such as direct broadcast satellites (DBS).

As you already know and as my colleagues have informed you Section 19 of the Cable Act addresses cable programming practices. It prevents cable operators from entering into exclusive contracts with vertically integrated cable programmers in areas not served by cable. It is important to note that the Cable Act does not address non-cable operations like DBS.

Competitive exclusivity in DBS operations is essential if a non-cable operator with a small number of channels is to be able to compete with another operator offering more, but different channels. Denying competitive exclusivity could have a perverse effect of creating a monopoly within DBS by limiting an operator's ability to grow, compete with cable, and offer unique services to the customer.

With this in mind, I would like to state my support of the Commission's initial conclusions in its "First Report and Order." I believe that Section 19 applies only to cable operators and the rules adopted by the FCC thus properly implement Section 19. As I understand, the Attorneys General of 45 states and the District of Colombia, and the Department of Justice all agree that the Cable Act of 1992 does not prohibit exclusive contracts by the DBS providers and programmers.

SATELLITE OFFICER: (BY APPOINTMENT)

314 LAST MANN STREET
SATAVA, NY 14020

131 MANN STREET
GENESS, NY 14034

511 WEST WASHINGTON STREET
GENEVA, NY 14086

10 LEACH READ
LYONK, NY 14486

117 PAIL STREET
4886CA FALLE NY 18146 I appreciate your time and consideration in this most important matter. Please do not hesitate to contact me or David Marventano of my staff to discuss this further.

Best wishes.

Sincerely,

BILL PAXON

Representative

BP: dm

SHERROD BROWN THIRTEENTH DISTRICT

COMMITTEE ON ENERGY AND COMMERCE SUSCEMMITTEE ON OVERBIGHT AND INVESTIGATIONS (NESCHAMMAN) EVECOMMITTEE ON HEALTH AND THE SUSPENSION AND

COMMITTEE ON FOREIGN AFFAIRS
SUSCOMMITTES ON GUNDPE AND THE MIDDLE EAST
SUBCOMMITTES ON ASIA AND THE PAGING
COMMITTEE ON POST OFFICE AND CIVIL SERVICE

Congress of the United States House of Representatives Machineten, WC 20515

October 27, 1994

WARHINGTON DITIOR
1407 Landwarth Haust Gines Bursing
Washington, 66 50618-5614
(202) 228-3401

Megina County Sistings Orfice
Estenia County Administration Surashe
140 Nooms Bacaboury
Medida, On 40 256-1902
(210) 732-0202

CEAUGA SOUNTY SIGNAL 1966 TWEET NAME STRAET
MAGNETICLO. OH 44083-9292
(218) 832-8013

1919 M Street, N.W. Washington, D.C. 20554

Pederal Communications Commission

The Honorable Reed Hundt

Dear Chairman Hundt:

I am writing to you to express my interest and concern surrounding the FCC's rulemaking on competition and diversity in video programming distribution.

The situation facing the direct broadcast satellite (DBS) industry merits our close scrutiny as we go about creating a vital telecommunication infrastructure. Most importantly, I believe congressional intent in the 1992 Cable Act was to foster increased competition. In relation to the DBS industry, I believe that increased competition may actually require the use of exclusivity arrangements.

As you know, DirecTV has a 5-1 (150-30 channel) capacity advantage over USSB. Without the possibility of differentiating itself from DirecTV through the use of unique programming, USSB will be unable to attract customers with its more limited offering. In addition, DirecTV already has its own form of "de facto" exclusivity by providing over 120 channels of programming that USSB can not even "fit" into its capacity. I do not consider this scenario to reflect a level playing field for competitive purposes.

At the same time, I appreciate the Commission's concerns about allowing programers and distributors to monopolize any significant portion of the industry. Vertical integration by programers and distributors is a real and worthwhile concern for the FCC to monitor.

In your continuing efforts to implement Sections 12 and 19 of the Cable Television Consumer Protection and Competition Act of 1992 I ask that you consider the realities of the limitations USSB faces due to its limited capacity. Your attention to this issue is greatly appreciated.

Sincerely,

Member of Congress

7-14-94 ; 2:49PM ;

SENT BY:

AL SWIFT SUIDE ACT WASHINGTON

ENSYMICT OFFICES:

308 FLDINAI HUHING BELLINGHAM, WA 98225 [208] /33-4500

201 FEDERAL BUILDING EYERETI, WA 98201 [208] 282-3188

TOLL FREE 1-800-562-1386 Congress of the United States House of Representatives

國ashington, **四£** 20515-4702

1802 Lengwanto House Oroce Sim ones Washington, (IC 20516-4702 (202) 225-2808

July 8, 1994

7038120486;# 2/ 2

COMMITTEE ON ENERGY AND COMMENCE

CHAMMAN, SURTOWMITTER ON TRENSPORTATION AND HAZAMMUS MATERIALS

SUBLEMMITTE ON CHERT AND POWER

COMMITTEE ON HOUSE ADMINISTRATION

CHAIRMAN, SUBCLIMMITTLE ON ELECTIONS

SURCCAMITTEE ON ACCOUNTS

The Honorable Reed Hunt Chairman, Federal Communications Commission 1919 M Street NW Washington, D.C. 20554

Dear Chairman Hunt:

I am writing you concerning the issue of program exclusivity as it pertains to Direct Broadcast Satellite (DBS) services. I was an active proponent of the purposes of the 1992 Cable Act, and in particular, the goal of creating viable and robust DBS services to offer competition to existing cable monopolies.

As you know—and as the Act's title clearly indicates—the legislation was specifically designed to address the problems suffered by the public as a result of monopolistic practices by certain large cable companies. Competition by DBS was intended to be part of the public's solution, never part of the problem. Therefore it is my belief that a search of the Act and the legislative history will confirm that only program contracts involving cable operators are intended to fall within the province of the 1992 Cable Act.

In that regard, I want to state my support for the Commission's conclusion in its "First Report and Order" in MM Docket No. 92.265. I believe the Commission properly construed the exclusivity provisions of Section 19 as applicable to cable operators only. And it is my understanding that the Department of Justice, and the attorneys general of 45 states also agree that there is no bar in the Cable Act of 1992 to exclusive contracts by DBS providers and programmers.

Thank you for your consideration of my views on this matter.

AS/lbk

Congress

PAUL-SMON

COMMITTEE:
LABOR AND HUMAN RESOURCES
JUDICIARY
FOREIGN RELATIONS
BUDGET
INDIAN AFFAIRS

United States Senate

WASHINGTON, DC 20510-1302

August 19, 1994

The Honorable Reed Hundt Chairman Federal Communications Commission 1919 M. Street, N.W. Washington, DC 20554

Dear Reed:

I have been hearing from people on both sides of the controversy regarding Section 19 of the Cable Act.

I am probably the least informed person writing to you on this.

I have looked over the correspondence and discussed this twice with my staff. It seems to me the enclosed letter from Jeff Bingaman to you merits serious consideration.

I have worked with Jeff on a great many things, and I know he does not enter these things lightly.

I wish you the best.

Vari Simon U. S. Senator

7

P\$/jw

Enc.



110 HART SENATE OFFICE BLDG. WASHINGTON, DC 20510-3102 (202) 224-5521 IN NEW MEXICO—1-800-443-8658 TDD (202) 224-1792

United States Senate

July 6, 1994

The Honorable Reed Hundt Chairman Federal Communications Commission 1919 M Street, NW Washington, DC 20554

Dear Chairman Hundt:

I am aware of the letter sent to you on June 15, 1994 by several Members of Congress, addressing Section 19, the program access provision, of the Cable Act of 1992. I believe that letter fundamentally misstates the goal of Section 19, which was intended only to address exclusive practices by cable operators. Non-cable operations, such as direct broadcast satellite (DBS), are not covered by Section 19.

As the title of the Cable Act clearly indicates, that legislation specifically was designed to address the problems experienced by the public as a result of cable's practices.

A key provision of the Act is Section 19, which addresses cable programming practices. It precludes cable operators from entering into exclusive contracts with vertically integrated cable programmers in areas not served by cable. It permits exclusive contracts in areas served by cable if the FCC determines that such contracts are in the public interest. I submit, however, that a search of the entire Cable Act and its legislative history will confirm that only program contracts involving cable operators were intended to fall within the province of Section 19 and the Act as a whole.

Moreover, a fundamental purpose intended to be served by Section 19 is the promotion of technologies that can compete with cable operations. In this regard, competitive exclusivity in DBS operations is essential if a non-cable operator with a small number of channels is to be able to compete with another operator offering more, but different channels. Denying competitive exclusivity could have the perverse effect of creating a monopoly within DBS by limiting an operator's ability to grow, compete with cable, and offer unique services to the customer.

I believe the Commission's initial conclusions on programming exclusivity -- that Section 19 applies only to cable operators -- were correct, and that the rules adopted by the FCC thus properly

BUCMEII